

Hamburg, 31st January 2014

Dear Customer,

Rate Restoration on Europe – Asia Eastbound Trade from March, 1st

Hanjin Shipping wishes to inform you about the necessity of a March rate restoration for Europe – Asia Eastbound trade in order to continue the reliable quality service for our valued customers:

Scope		Unit	Quantum	Effective
Fm	To			
North Europe	Asia (excl. AU/NZ)	TEU/FEU	\$200/300	March 1 st , 2014
Mediterranean	Asia (excl. AU/NZ)	TEU/FEU	\$200/300	

***The R/R is valid for following Destinations: Asia/Middle East/JP/IPBC (excluding Australia/New Zealand)**

Please do not hesitate to contact your local Hanjin sales office in case of any further questions.
Kind regards,

Hanjin Shipping